

10 Questions to Ask a Prospective Agent

	Agent:	#1	#2	#3
How long have you been in residential real estate? Is it your full-time job?				
How many homes did you and your company sell last year?				
What services/qualities differentiate you from other agents?				
Will you represent me exclusively, or will you represent both the buyer and the seller in the transaction?				
What type of support and supervision does your brokerage office provide to you?				
What is your availability? How/how often will you communicate with me?				
Do you employ an assistant? If so, will I be interacting primarily with him/her or with you?				
Can you recommend vendors who can assist me in obtaining a mortgage, making repairs on my home, and other services I need?				
Are you a member of the National Association of Realtors? Why/why not?				
Can I terminate our agreement without penalty if I am not happy with your services?				
Please provide the names and phone numbers of your three most recent clients.				

